



FOR IMMEDIATE RELEASE
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NWRA ENDORSES IOA AS EXCLUSIVE INDUSTRY INSURANCE PROVIDER
Partnership promotes industry priorities, safety and driver certification

(Washington, D.C.) -- The National Waste & Recycling Association (NWRA) and Insurance Office of America (IOA) announced a partnership today that will promote industry safety while providing insurance solutions and exclusive services to NWRA's more than 800 members. This new agreement positions IOA as the endorsed insurance provider to the waste and recycling industry with the capability to serve companies of all sizes in all 50 states. IOA brokers all forms of insurance including but not limited to workers compensation, auto, general liability, pollution and umbrella coverages.

"Not being tied to any one specific carrier we are able to offer an array of options ranging from traditional policies to captive and self-insured programs," said Nathan Brainard, Vice President of IOA's Environmental Division. "IOA is contracted with all of the major players offering coverage in this industry so we will be able to provide viable insurance solutions to members of the NWRA who operate anywhere from one truck to several thousand trucks."

As a key feature of this agreement, IOA will work to negotiate discounts for NWRA members who have drivers successfully completing the NWRA driver and front-line supervisor certification programs.

"This is a great partnership that will significantly benefit NWRA members while promoting our commitment to industry safety," said NWRA President and CEO Sharon H. Kneiss. "In addition to our Certification program, Member Buy From Member program and a number of opportunities for members to leverage their collective power to achieve savings across a number of services, this is yet another valuable resource that can benefit members of our Association. We look forward to working with IOA to continue to provide economic options to our members while also working together to promote safety for all of our workers."

IOA is one of the nation's 30 largest agencies and provides customers with an in-house proprietary risk management program at no additional costs, supporting the industry's safety priorities.

“IOA is honored to have been chosen as the official insurance solutions provider for NWRA. Our involvement in both the ANSI Z245.1 and Safety Committees not only allow us to keep our finger on the pulse of industry matters, it also allows us to speak intelligently with underwriters to obtain the best possible coverage for our clients” said Brainard. “Further, our proprietary RiskScore® program is gaining momentum with underwriters to help exemplify the safety training and efforts which are on-going or being installed to help carriers identify who the true Best In Class operators are. We look forward to showing both members and non-members of the association why IOA was selected to represent the NWRA for this service.”

IOA will be speaking about this partnership and providing materials about their services at their booth (#3529) at Waste Expo June 1-4 in Las Vegas.

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